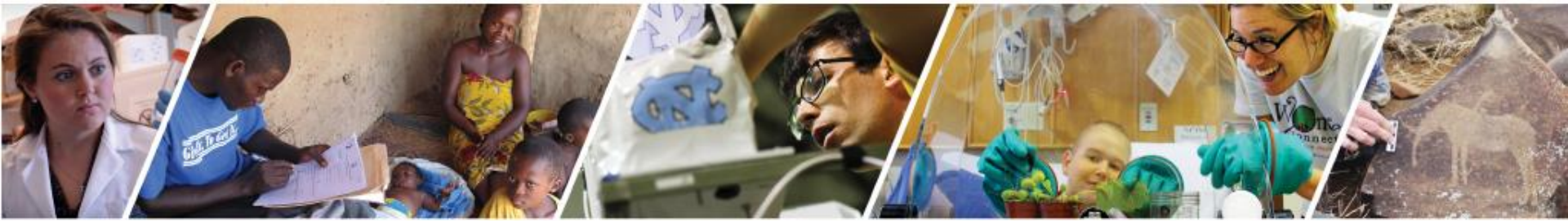


COVID-19 Impacts on Industry Sponsored Projects



June 4th, 2020

Liz Moore and Joonhyung Cho

Presenters

Liz Moore

- Assistant Director of Contracting
- Office of Sponsored Research (OSR)



Joonhyung "Joon" Cho

- Director of Business Development, Industry Relations
- University Development Office (UDO)



Overview

- Today's Focus: OSR/Industry Relations role in working with industry on projects and research, and how we can assist during this time of uncertainty
 - Industry Contracting team, Office of Sponsored Research, The Office of Vice Chancellor for Research
 - Industry Relations team, University Development Office
- Today, we will NOT be discussing
 - Consulting
 - SBIR/STTR – just follow Federal guidelines

Industry Contracting Team

Unit in the Office of Sponsored Research

Team of 15

- Clinical
- Non-clinical

Lead all industry contract negotiations:

- Sponsored Research agreement
- Data Use agreement
- Non-disclosure agreement
- Clinical Trial agreement
- Service agreement

Industry Relations Team

Unit in the University Development Office

Team of 2

- Industry research partnerships
- Works with other UNC offices

Lead/support life cycle of research business development:

- Front door for industry partners seeking academic collaboration
- Initial discussions
- Framing deal terms to final execution
- Alliance management

COVID-19 Impacts: University Closings

- Closed since mid-March
- Only Research Allowed:
 - COVID-19-related or
 - Other 'critical research' as approved
- Working remotely

COVID-19 Impacts cont.

- Phased Re-opening started Monday, June 1
- Up to 50% capacity as decided by the research deans of individual schools and the College of Arts & Sciences
- Specific guidelines that must be followed such as University-approved PPE and physical distancing
<https://www.unc.edu/posts/2020/05/21/return-to-campus/>
- Research support offices continue to be open and operating remotely to provide full support to the research enterprise
- Latest information found here: <https://research.unc.edu/covid-19/>

COVID-19 Impacts cont.

- Regular Q&A sessions for faculty, hosted by the Office of Vice Chancellor for Research
- Next meeting: **Monday, June 8th at 3 PM**
- Zoom details shared after registration
- Submit any questions in advance to VCR@unc.edu
- Recordings of previous session:
<https://research.unc.edu/covid-19/>
- Follow OHRE guidance for research involving human subjects:
<https://research.unc.edu/2020/05/26/ohre-irb-covid-19-update-2/>

COVID-19 Impacts cont.: Effects on hiring

- University system has temporarily suspended all non-essential HR actions including salary adjustments, position actions (including creating new positions or modifications to existing positions), and recruitment activities (postings, hires, etc.). Exceptions may be granted by the Chancellor or his designee only under these specific circumstances:
 - When necessary to support COVID-19 response, including any healthcare or clinical operations
 - When necessary to support or augment other clearly essential University operations without ability to delay
 - When mandated by law or policy, including critical compliance obligations, without ability to delay
 - When required by employment contract without ability to delay
 - As otherwise directed by the President or his designee
- Non-state funding sources do not impact the guidance on salary and position actions, with one exception. You can complete hiring actions on grant-funded positions so long as funding contingencies are provided for in any appointment (should the grant monies end). This exception is not meant to allow nonessential salary or position actions; and these hiring actions should be limited to essential positions.
- For these actions, please include in the comments that the position is fully grant funded. Other type of actions, such as reclassifications and salary increase requests, are subject to the pause on non-essential HR actions. Also, partially grant funded actions of all types must be submitted through the process outlined at go.unc.edu/hractions for Chancellor/Chancellor's designee review and approval.

Best Practices: Amendments to the Agreements

- No Cost Extensions – lengthens the period of performance beyond the original expiration date in order to finish a project without adding to original award amount
- Supplemental funding – additional funding through original partnership
- Budget/deliverable/milestone revisions – may offer flexibility for funding and project as work unfolds

Confidentiality in Remote Work

- Maintaining the confidentiality of all confidential UNC and third-party information (including industry partners)
 - Need to know
 - Care in use of personal devices, accounts
 - Importance of non-disclosure agreement (NDA) or Confidentiality agreement (CDA)
- Consideration in public disclosures (e.g. social media and webinar)
- Please contact us when any question regarding NDAs and CDAs arise

Cybersecurity in Remote Work

- Virtual Private Network (VPN), access to remote data
- Beware of phishing attempts
- For virtual meetings, every company has preferences
 - Not every company has access to Zoom
 - Commonly-used platforms: Microsoft Teams and CISCO WebEx
- Security with data sharing/clouds - e.g. Google Drive, Dropbox
- Contact ITS Service Desk at 919-962-HELP (4357) and/or your IT office
- Additional information: <https://its.unc.edu/workremote/>

Key Takeaways

- Communications
 - Internal – contact our teams any time
 - External – expect to dialogue with industry
- Formally document any changes in a contract amendment regarding ANY of the following:
 - Scope of work
 - Budget
 - Milestones/deliverables

COVID-19 Resources @UNC

- <https://research.unc.edu/covid-19/>
- <https://its.unc.edu/workremote/>
- <https://research.unc.edu/sponsored-research/resources/faq/#emgCovid19>
- <https://hr.unc.edu/employees/covid19-faqs/>
- <https://research.unc.edu/2020/05/26/ohre-irb-covid-19-update-2/>



Questions

Selected Questions

- Do the Federal regulations regarding administrative leave apply to my industry sponsored project?
- My project is ending this month. What should I do?
- Can I still pay my postdocs/students? Who I do contact?
- I won't be able to meet a milestone. What are my next steps?
- My counterpart is no longer with the company. Who should I reach out to?
- I have a new project starting 6/1. Is there anything special I need to do?
- An industry sponsor is asking for additional experiments without supplements. What can I do?

Q1. Do the Federal regulations regarding administrative leave apply to my industry sponsored project?

No

Q2. My project is ending this month. What should I do?

- If you haven't been in communication with your contact at the sponsor, please contact them ASAP to discuss milestones and potential extension of the project.
- Contact Liz if an amendment to the contract is necessary.

Q3. Can I still pay my postdocs/students? Who I do contact?

- Refer to Q1. Many industry partners have been flexible.
- Please contact Liz or Joon to discuss specific options.

Q4. I won't be able to meet milestone/deliverables. What are my next steps?

- Refer to Slide 9: Best Practices. Many industry partners have been flexible.
- Please contact Liz or Joon to discuss specific options.

Q5. My counterpart is no longer with the company. Who should I reach out to?

- There are a myriad of reasons a counterpart may no longer be with the company. The extenuating circumstances and specific partnership can effect who you contact at the company moving forward. Our offices can help identify a new contact, but each case will be different.
- Please contact Liz or Joon to discuss next steps.

Q6. I have a new project starting 6/1. Is there anything special I need to do?

- Consider the specific situation we are in currently. Do you need a new postdoc, grad students, or technicians? How fast can you hire? If you have trouble hiring, should you revisit milestones?
- Please contact Liz or Joon to discuss next steps.

Q7. My publication review is being delayed. Can you help?

- In the terms and conditions of the contract, it's often standard for the industry sponsor to review upcoming publications at least 30 days prior to submission, often known as a "confidential information review." This is not meant to delay or approve/disapprove your publications. This is to protect you from unknowingly disclosing a sponsoring company's confidential information. It is possible the company delays review for any number of reasons.
- Please contact Joon or Liz to discuss follow up strategies and for support with your publication review.

Q8. An industry sponsor is asking for additional experiments without supplements. What can I do?

- Refer to Slide 9: Best Practices. Many industry partners have been flexible.
- Please contact Liz or Joon to discuss specific options.

Contact Information

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